

Banc of California CRA Community Benefit Plan

Goals	Resulting Bank Community Benefit Plan (2024 - 2026)
Small Business Lending Aggregate	\$1.45 B
% of SBL to businesses with annual revenue of \$1M or less	55%
% of SBLs in loan amounts of \$150K or less	65%
% of SBLs in LMI census tracts	25%
Enhancements	Formal referral network for declined SBL borrowers by Q2 2024. Goal of 20% of all declinations referred to community partners
	Creation of Special Purpose Credit Program by Q2 2024
	Participation in USDA Loan Programs in 2024, to increase year-over-year
	Meaningful participation in State Small Business Credit Initiative in 2024, to increase year-over-year
	Utilization of ethnic/minority media outlets to promote products, to increase by 350% (\$350,000) dedicated for such purpose
Community Development Lending Aggregate	\$2.3 B
Enhancements	\$1.0 B Lending on Deed Restricted Long Term Affordable Housing
	Increase lending participations with economic development CDFIs year-over-year
	Increase utilization of SBA and State Guaranty Loan Programs year-over-year, with a target of up to 5% increase in program participation per year.
	Enhanced due diligence for real estate lending to include tracking Code violations, evictions, and other measures to be determined
	Commit to further explore the development and support of a commercial real estate downpayment assistance program to leverage SBA and other products to enable BIPOC business owners to purchase their buildings via commercial down payment assistance and modified underwriting guidelines, as an anti-displacement and wealth building initiative
Community Development Investments	\$300 MM
Enhancements	Investment considerations will include, but not be limited to:
	\$100 MM to Low Income Housing Tax Credits
	Small Business Investment Companies
	\$20 MM to investments that support Affordable Housing Preservation efforts
	Minority Depository Institution Investments
	\$15 MM to Equity Equivalent (EQ2) Investments with 33% of these funds dedicated to BIPOC and women led CDFIs and microlenders with under \$10 million in assets
Commit to explore deployment of capital for increased broadband access	

Charitable Donations	\$11 MM
Enhancements	Disbursement Strategy to Include:
	\$300K in funding to supporting faith-based CDCs
	\$1 MM in capacity building grants to support of affordable housing
	\$500K to support initiatives that prevent homelessness
	\$1 MM toward Loan loss reserves and technical assistance
	\$500K in funding to support capacity building for CDFIs and affordable housing developers led by people of color
	Technical assistance to advance small businesses
	Schedule a meeting to discuss and develop strategy to support climate resiliency programs in LMI and BIPOC communities which will include a minimum of \$250K in donations and other opportunities
	Participation and support for Community Land Trusts, including consideration of new products to meet the unique needs of CLTs, with discussions on possible products to take place in 2024
	\$500K to focus on strategic outreach, investment, support and engagement with Tribal and Indigenous communities, and a commitment to meet with Native American leaders in 2024, leading to the development of a plan in 2024 to serve the Native American community in the Bank's assessment area
CRA Community Service Hours	12,000
Enhancements	Financial capabilities will continue to be a cornerstone of the Bank's volunteer program. Technical expertise will focus on <u>generational wealth building/financial education programing</u>
	Strive for greater utilization of executive and senior management to serve on board and committees of qualified CRA community based organizations
	Increase usage of Bank's expanded technical expertise and provisions of technical assistance. The bank will have a dedicated CRA resource for rural communities who lives in the (rural) community and focused on serving the non-urban counties in the Bank's assessment area
Branches – During the term of this plan, the bank will (i) maintain an equal or higher percentage of its branches in LMI (21%) and majority-minority (53%) census tracts as it did immediately following closing of the merger and (ii) not close any branches in rural counties (i.e., Kern, Fresno, Kings, Tulare) without first consulting with Rise Economy.	
The goals and parameters of this Community Benefit Plan are, in each case, subject to safe and sound banking practices, and compliance with applicable laws and regulations.	
Monitoring - Annual meetings with Rise Economy members, and other California community organizations, with attendance from the CEO. Annual reports of the Bank's progress in meeting the goals of this Community Benefit Plan will be provided before such meetings.	
The Bank will promptly submit this expanded Community Benefit Plan to the Board of Governors of the Federal Reserve System and the California Department of Financial Protection and Innovation to be incorporated into its public application file in connection with the proposed transaction.	